

See the wood, the trees, the whole kit and kaboodle.

Salary packaging and novated leasing is a great way for any Australian employee to save on a new car and it's a very popular benefit to offer your staff. But if you choose the wrong partner, they can come loaded with hidden costs and unpleasant surprises. Here are 5 things you should know about your provider:

1

Are unwanted insurance add-ons bundled in to lease agreements?

2

Is the actual interest rate (not 'comparison' or 'indicative') disclosed on every quote?

3

Do the fees and margins you negotiate creep up when your staff order their cars?

4

Are consultants on commissions to sell extras to your employees or are they just there to help?

BENEFITS

FOR EMPLOYERS

- It's a benefit many staff want
- Easy to offer, no cost or risk
- All salary packaging admin support included
- A proven, financially secure benefits partner

FOR EMPLOYEES

- Best way to get a new car
- Pay less income tax
- Save GST on the car and its running costs
- Great service and support in person and online

5

Are healthy discounts passed on to your staff?

Call us on 132 572 or visit leaseplan.com.au/novated

LeasePlan